

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE

September 19, 2016

7:00 p.m.

Village of Glencoe
675 Village Court
Glencoe, IL, 60022

A G E N D A

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL
Dale Thomas, Chairman
Jim Hirsch
Eva Levy
Mitch Melamed
Ron Schmidt
Scott Shore
2. APPROVAL OF AUGUST 2016 MEETING MINUTES
3. PUBLIC COMMENT TIME
4. MANAGER'S MONTHLY REPORT
 - AUGUST 2016 SUMMARY REPORT
5. OTHER BUSINESS
6. ADJOURNMENT

VILLAGE OF GLENCOE
GOLF ADVISORY COMMITTEE
Meeting Minutes
August 15, 2016

1. CALL TO ORDER AND ROLL CALL

The Golf Advisory Committee was called to order at 7:00 p.m. at the Village of Glencoe, Village Hall. The following members were present:

Dale Thomas, Chairman
Jim Hirsch
Mitch Melamed
Ron Schmidt
Scott Shore

Committee member Eva Levy was absent.

2. APPROVAL OF THE 2016 JULY MINUTES

The July Golf Advisory Committee meeting minutes were approved as written.

3. PUBLIC COMMENT TIME

- None

4. MANAGERS MONTHLY REPORT

- Stella reviewed the July monthly reports and financial statement.
- The weather in July cooperated except for a three day stretch over a weekend that brought over 5" of rain.
- The course conditions were discussed, the committee commented that the course is in fabulous shape.
- The Drive, Chip and Putt competition and the Rally for the Cure events were discussed.
- The croquet club that utilizes the golf property was discussed. This is a good example of non-golf use of the golf property.

5. OTHER BUSINESS

- The committee recommended that the starters remind the golfers to repair their ball marks, replace their divots and to leave the rakes in the bunkers.
- Stella informed the committee that ball mark repair tools would be purchased and the starters will be given the task of handing them out and teaching golfers the proper way to repair ball marks.
- It was recommended that the Chicago Botanic Garden is asked to add more landscaping adjacent to their new greenhouse project to help disguise the buildings etc.
- Stella informed the committee that Jean Franczyk, the CEO of the Chicago Botanic Garden is coming for a tour. Ms. Franczyk will be

shown all of the work that been done to attain our Audubon Sanctuary status.

- The willow trees were discussed. Stella informed the committee that all of the trees are not being removed at once because they provide habitat for wildlife. Annually the willow trees are addressed and any hazardous limbs or trees are removed.
- Stella informed the committee that she will be reaching out to the CDGA, Chicago District Golf Association, to see how the GGC can help with their new foundation that provides programming to people with special needs, Veterans and youth.

6. ADJOURNMENT

- There being no further business for discussion, the meeting was adjourned at 7:30 p.m.



Glencoe Golf Club

To: Golf Advisory Committee
From: Stella Nanos, General Manager
Date: September 15, 2016
Subject: August 2016 Monthly Report

Financial Overview: August's total revenues were \$263,342 versus the budget of \$308,173. Excessive heat and humidity was prevalent throughout the month; eight days of 90 degree temperatures or higher provided a challenge to the superintendent to keep the turf healthy and alive. There were also 15 days with measurable precipitation and carts were not allowed on the course five days out of the month. This combination lead to a huge drop in play and therefore resulted in revenues being well behind budget.

	2016 Actual	2015 Actual
Rounds	5,386	5,955
Average Rate	\$32.52	\$35.68
FYTD Rounds	22,610	22,949

Departmental Overview:

Golf Shop: Greens fee revenue was \$175,159 vs. the budget of \$211,535.

Merchandise: Golf shop sales totaled \$7,105 vs. a budget of \$8,250.

Driving Range: The driving range revenue was \$8,518 vs. the budget of \$9,300.

Rentals: Power cart rental revenue was \$43,580 vs. the budget of \$51,699; pull cart rental revenue was \$2,771 vs. the budget of \$2,700.

Food & Beverage: The restaurant is open with a full menu and the beverage cart is available weather permitting. The rent payment of \$4,896 was received.

Golf Course:

- Daily hand watering occurred throughout the month on greens, tees and collars to minimize turf loss.
- Multiple irrigation repairs and maintenance of sprinklers took place.
- Daily dew removal on fairways was necessary to reduce fungal incubation due to the high heat and high humidity.
- Top dressed greens, edged bunkers and edged sprinklers twice during the month.

2016 Weather: The high temperature for the month was 96 degrees and the low was 64 degrees. The average high for the month is 81 degrees and the average low is 61 degrees. Total precipitation was 4.63 inches against an average of 4.7 inches.

Marketing Notes:

- The GGC hosted an Illinois Junior Golf Association's Sectional 18-hole stroke play event for 100 junior boys and girls ages 14-18.
- The GGC hosted the CDGA Illinois State Senior Amateur Championship Qualifier.
- An email blast was sent to our junior golf academy database promoting the extended camp schedule.
- The Club is utilizing advertising through Facebook Ads. This marketing tool uses technology to target a geo located audience.
- Google adwords remarketing is being utilized to introduce target marketing to guests who have visited our website, used our mobile app or have provided their email address.
- Social media website updates via Twitter, Instagram and Facebook.

Miscellaneous:

- The 2016 Club Champions for Seniors, Ladies and Men were determined through three separate events run by GGC staff. Highlights include; the Senior Open had a new 'Super' Senior division added for participants over 70 years old, the Ladies Champ has now won ten out of the last twelve years and the Men's Champ had five birdies in a row.
- The Glencoe Golf Club serves as Loyola Academy Girls Varsity Golf Team's home course. The team utilizes the Clubs all grass range tee, newly renovated short game areas and plays practice rounds and matches on the course. The Glencoe Golf Club has served as the home course for Loyola Academy for over 10 years.
- Over the past decade the Glencoe Golf Club has seen significant changes with improved course conditions and the increased yardage of the golf course. These factors resulted in the CDGA increasing the slope and rating; rating values go up with difficulty. The new rating from the back tees is now 72.3, which translates into a challenging golf course for scratch golfers.
- Stella Nanos welcomed Jean Franczyk, the new President and CEO of the Chicago Botanic Garden, to the neighborhood with a tour of the Glencoe Golf Club. The tour included educational stops at the butterfly/pollinator garden, snag trees, milkweed stands and wildlife habitat zones.

Sincerely,

Stella Nanos
General Manager

**GLENCOE GOLF CLUB
MONTHLY FINANCIAL REPORT**

August 2016

Glencoe Golf Club INCOME STATEMENT Summary of All Units For the Month Ending August 31, 2016											
	This Period Actual	This Period Budget	+/- Budget	This Period		Year To Date Actual	Year To Date Budget		+/- Budget	Year To Date Last Year	
				Last Year	Budget		Last Year	Budget		Last Year	Budget
REVENUE											
GOLF ACADEMY	20,213	18,308	1,905	28,462	109,701	79,500	30,201	130,716	(21,015)	90,100	
GREENS FEES	169,224	206,140	(36,916)	204,944	806,821	861,466	(54,645)	812,461	(5,640)	1,093,424	
LEASES	4,896	4,896	-	4,896	14,688	14,688	-	14,688	-	24,480	
MERCHANDISE	7,105	8,250	(1,145)	8,517	48,288	42,450	5,838	44,956	3,332	52,250	
OTHER	3,146	3,460	(314)	3,690	21,463	18,278	3,185	21,665	(202)	23,054	
OUTINGS	6,660	6,120	540	8,258	18,160	20,490	(2,330)	23,332	(5,172)	27,642	
POWER CARTS	43,580	51,699	(8,119)	47,128	191,226	186,402	4,824	175,655	15,571	242,177	
RANGE	8,518	9,300	(782)	9,424	49,748	43,550	6,198	48,910	838	54,400	
TOTAL	263,342	308,173	(44,831)	315,319	1,260,095	1,266,824	(6,729)	1,272,383	(12,288)	1,607,527	
EXPENSES											
C&G PAYROLL	39,620	45,337	(5,717)	41,914	230,479	273,592	(43,113)	238,378	(7,899)	475,912	
CAPITAL OUTLAY	15,263	29,462	(14,199)	16,024	154,964	215,704	(60,740)	139,060	15,904	679,498	
CHEM/FERTILIZER	16,275	10,000	6,275	8,866	66,037	52,500	13,537	55,903	10,134	75,000	
COGS	4,583	5,363	(780)	5,742	28,709	27,593	1,116	26,701	2,008	33,963	
COMMUNICATIONS	1,830	1,492	338	974	6,142	6,723	(581)	4,950	1,192	14,189	
CREDIT CARD FEES	5,315	5,948	(633)	5,948	25,249	24,764	485	24,764	485	33,605	
EQUIPMENT R&M	629	1,900	(1,271)	1,105	7,048	9,600	(2,552)	9,408	(2,360)	23,600	
GASOLINE	1,421	5,000	(3,579)	4,543	6,576	13,500	(6,924)	8,131	(1,555)	19,700	
GOLF ACADEMY	11,404	12,110	(706)	16,865	79,475	54,710	24,765	92,230	(12,755)	69,486	
LIABILITY INSURANCE	1,475	1,762	(287)	1,367	9,512	9,569	(57)	6,641	2,871	17,139	
MAINTENANCE SUPPLIES	2,999	2,000	999	3,163	16,352	18,760	(2,408)	15,914	438	25,760	
MANAGEMENT FEE	-	3,543	(3,543)	-	-	21,258	(21,258)	-	-	42,516	
MARKETING	3,482	4,000	(518)	1,566	15,885	18,000	(2,115)	12,787	3,098	25,000	
OTHER	2,197	3,085	(888)	2,428	27,301	41,229	(13,928)	22,687	4,614	63,291	
POWER CART LEASE	7,974	7,974	-	5,500	39,871	39,871	-	27,500	12,371	47,845	
RANGE	792	-	792	-	5,728	3,800	1,928	3,866	1,862	3,800	
SHOP PAYROLL	41,609	45,249	(3,640)	41,880	241,933	256,300	(14,367)	231,168	10,765	455,582	
UTILITIES	7,895	3,790	4,105	379	18,855	18,790	65	8,482	10,373	39,785	
WATER-SEWER-GARBAGE	240	210	30	197	2,418	10,050	(7,632)	1,925	493	30,470	
TOTAL	165,003	188,225	(23,222)	158,461	982,534	1,116,313	(133,779)	930,495	52,039	2,176,141	
OPERATING INCOME (LOSS)	98,339	119,948	(21,609)	156,858	277,561	150,511	127,050	341,888	(84,327)	(568,614)	
INTEREST	216	177	39	70	3,208	895	2,313	1,303	1,905	1,945	
SALE OF ASSETS	-	-	-	-	250	-	250	3,000	(2,750)	-	
INTEREST EXPENSE	-	-	-	-	-	-	-	-	-	3,100	
TOTAL	216	177	39	70	3,458	895	2,563	4,303	(845)	5,045	
CHANGE IN NET ASSETS	98,555	120,125	(21,570)	156,928	281,019	151,406	129,613	346,191	(184,585)	(563,569)	
DAYS OF OPERATION	26.00	31.00	(5.00)	30.00	149.00	167.00	(18.00)	148.00	1	238.00	
ROUNDS	5,386	5,976	(590)	5,955	22,610	23,539	(929)	22,949	(339)	31,146	
AVERAGE GF PER ROUND	31.42	34.49	(3.07)	34.42	35.68	36.60	(1.18)	35.40	1.18	35.11	

**Glencoe Golf Club
FY2017 Round History**

	Fiscal Year 2017				Fiscal Year 2016			
	Period	Ytd	Budget	Ytd	Period	Ytd	Budget	Ytd
March	539	539	264	264	244	244	262	262
April	1,488	2,027	1,516	1,780	1,632	1,876	1,334	1,596
May	3,859	5,886	3,925	5,705	4,170	6,046	4,135	5,731
June	5,416	11,302	5,592	11,297	4,824	10,870	5,603	11,334
July	5,922	17,224	6,266	17,563	6,124	16,994	6,341	17,675
August	5,386	22,610	5,976	23,539	5,955	22,949	6,025	23,700
September	-	22,610	4,584	28,123	4,578	27,527	4,587	28,287
October	-	22,610	2,623	30,746	2,818	30,345	2,480	30,767
November	-	22,610	400	31,146	1,214	31,559	305	31,072
December	-	22,610	-	31,146	397	31,956	-	31,072
January	-	22,610	-	31,146	-	31,956	-	31,072
February	-	22,610	-	31,146	-	31,956	-	31,072

DAYS OF OPERATION

	Fiscal Year 2017				Fiscal Year 2016			
	Period	Ytd	Budget	Ytd	Period	Ytd	Budget	Ytd
March	19	19	14	14	9	9	14	14
April	14	33	30	44	23	32	30	44
May	29	62	31	75	29	61	31	75
June	30	92	30	105	26	87	30	105
July	31	123	31	136	31	118	31	136
August	26	149	31	167	30	148	31	167
September	-	149	30	197	27.0	175	30	197
October	-	149	31	228	28	203	31	228
November	-	149	10	238	13	216	10	238
December	-	149	-	238	10	226	-	238
January	-	149	-	238	-	226	-	238
February	-	149	-	238	-	226	-	238

ROUNDS PER DAY OF BUDGETED OPERATION

	Fiscal Year 2017			Fiscal Year 2016		
	Actual	Budget	Variance	Actual	Budget	Variance
March	39	19	20	17	19	-1
April	50	51	-1	54	44	10
May	124	127	-2	135	133	1
June	181	186	-6	161	187	-26
July	191	202	-11	198	205	-7
August	174	193	-19	192	194	-2
September	0	153	-153	153	153	0
October	0	85	-85	91	80	11
November	0	40	-40	121	30	91
December	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A
January	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A
February	#DIV/0!	#DIV/0!	#DIV/0!	0	0	N/A

Source: Golf Records

Revenue Summary & Detail

Glencoe Golf Club
Monthly Revenue Activity Summary

activity key acct title	August 2016 Activity				Year-To-Date Activity (FY 2017)					
	This Period		\$ of Period		YTD		\$ of Last		Annual Budget	
	Actual	Budget	This Period Last Year	\$ of Period Last Year	Actual	Budget	YTD Last Year	Year		
GOLF ACADEMY	20,213	18,308	1,905	28,462	109,701	79,500	30,201	130,716	-21,015	90,100
GREENS FEES	169,224	206,140	-36,916	204,944	806,821	861,466	-54,645	812,461	-5,640	1,093,424
INTEREST	216	177	39	70	3,208	895	2,313	1,303	1,905	1,945
LEASES	4,896	4,896	0	4,896	14,688	14,688	0	14,688	0	24,480
MERCHANDISE	7,105	8,250	-1,145	8,517	48,288	42,450	5,838	44,956	3,332	52,250
OTHER	3,146	3,460	-314	3,690	21,463	18,278	3,185	21,665	-202	23,054
OUTINGS	6,660	6,120	540	8,258	18,160	20,490	-2,330	23,332	-5,172	27,642
POWER CARTS	43,580	51,699	-8,119	47,128	191,226	186,402	4,824	175,655	15,571	242,177
RANGE	8,518	9,300	-782	9,424	49,748	43,550	6,198	48,910	838	54,400
SALE OF ASSETS	0	0	0	0	250	0	250	3,000	-2,750	0

Glencoe Golf Club

Monthly Revenue Activity Detail

activity key acct title	August 2016 Activity				Year-To-Date Activity (FY 2017)															
	This Period		\$ of Period		This Period		\$ of Period													
	Actual	Budget	Budget	Last Year	Actual	Last Year	Actual	Last Year												
GOLF ACADEMY																				
60-166-600-32517 GOLF ACADEMY REVENUE	7,185	9,308	-2,123	9,308	-2,123	35,099	40,100	-5,001	40,700	-5,601	40,100									
60-166-600-32927 GOLF PRO LESSONS	13,028	9,000	4,028	19,154	-6,127	74,602	39,400	35,202	90,016	-15,414	50,000									
GOLF ACADEMY	20,213	18,308	1,905	28,462	-8,249	109,701	79,500	30,201	130,716	-21,015	90,100									
GREENS FEES																				
60-166-600-32480 SENIOR MEMBERSHIPS	725	725	0	725	0	22,237	19,650	2,587	20,248	1,989	19,825									
60-166-600-32485 GREEN FEES - WEEK DAYS	91,623	109,413	-17,790	107,447	-15,824	370,832	406,113	-35,282	391,095	-20,263	522,471									
60-166-600-32490 GREEN FEES - WEEKENDS	33,918	57,265	-23,347	44,666	-10,748	231,122	271,072	-39,950	213,538	17,584	367,128									
60-166-600-32495 PERM TIMES & FEES	42,958	38,737	4,221	52,106	-9,148	182,630	164,631	17,999	187,581	-4,950	184,000									
GREENS FEES	169,224	206,140	-36,916	204,944	-35,720	806,821	861,466	-54,645	812,461	-5,640	1,093,424									
INTEREST																				
60-166-600-32805 INTEREST ON INVESTMENTS	517	177	340	177	340	2,477	895	1,582	895	1,582	1,945									
60-166-600-32810 IMET EARNINGS	-301	0	-301	-108	-194	731	0	731	409	323	0									
INTEREST	216	177	39	70	146	3,208	895	2,313	1,303	1,905	1,945									
LEASES																				
60-166-600-32920 FOOD SERVICE FEE	4,896	4,896	0	4,896	0	14,688	14,688	0	14,688	0	24,480									
LEASES	4,896	4,896	0	4,896	0	14,688	14,688	0	14,688	0	24,480									
MERCHANDISE																				
60-166-600-32705 FOOD SALES	0	0	0	0	0	75	125	-50	31	44	300									
60-166-600-32710 GOLF BALLS	3,198	3,700	-502	4,001	-803	17,612	14,350	3,262	15,129	2,483	18,800									
60-166-600-32715 CLOTHING	1,311	850	461	503	808	9,147	5,475	3,672	9,987	-840	6,800									
60-166-600-32720 MERCHANDISE	2,597	3,700	-1,103	4,013	-1,416	21,292	22,500	-1,208	19,761	1,531	26,350									
60-166-600-32730 NON ALCH DRINK SALES	0	0	0	0	0	162	0	162	48	114	0									
MERCHANDISE	7,105	8,250	-1,145	8,517	-1,412	48,288	42,450	5,838	44,956	3,332	52,250									
OTHER																				
60-166-600-32500 ANNUAL LOCKER RENTAL	50	0	50	0	50	300	300	0	200	100	300									
60-166-600-32510 PULL CART RENTAL	2,771	2,700	71	3,072	-301	11,836	12,500	-664	12,557	-721	15,900									
60-166-600-32520 CDGA REVENUE	80	160	-80	160	-80	1,240	1,200	40	1,200	40	2,000									
60-166-600-32525 LEAGUE FEES	-150	0	-150	0	-150	3,525	2,000	1,525	2,780	745	2,000									

Revenue List

9/7/2016

Glencoe Golf Club
Monthly Revenue Activity Detail

activity key acct title	August 2016 Activity				Year-To-Date Activity (FY 2017)					
	This Period		\$ of Period		YTD		\$ of YTD		\$ of Last Year	Annual Budget
	Actual	Budget	Budget	This Period Last Year	Actual	Budget	YTD Last Year	Budget		
60-166-600-32530 RENTAL CLUBS	382	600	-218	440	2,154	2,278	-124	1,956	198	2,854
60-166-600-32995 SUNDRY	13	0	13	18	2,408	0	2,408	2,972	-564	0
OTHER	3,146	3,460	-314	3,690	21,463	18,278	3,185	21,665	-202	23,054
OUTINGS										
60-166-600-32475 GOLF OUTING REVENUE	6,660	6,120	540	8,258	18,160	20,490	-2,330	23,332	-5,172	27,642
OUTINGS	6,660	6,120	540	8,258	18,160	20,490	-2,330	23,332	-5,172	27,642
POWER CARTS										
60-166-600-32505 ELECTRIC CART RENTAL	43,580	51,699	-8,119	47,128	191,226	186,402	4,824	175,655	15,571	242,177
POWER CARTS	43,580	51,699	-8,119	47,128	191,226	186,402	4,824	175,655	15,571	242,177
RANGE										
60-166-600-32515 PRACTICE RANGE REVENUES	8,518	9,300	-782	9,424	49,748	43,550	6,198	48,910	838	54,400
RANGE	8,518	9,300	-782	9,424	49,748	43,550	6,198	48,910	838	54,400
SALE OF ASSETS										
60-166-600-35110 SALE OF ASSETS	0	0	0	0	250	0	250	3,000	-2,750	0
SALE OF ASSETS	0	0	0	0	250	0	250	3,000	-2,750	0

Expenditure Report

Summary Report by Type
Expenditure Detail

**Glencoe Golf Club
Monthly Expenditure Activity Summary**

activity sub_1 key acct title	August 2016 Period Activity				Year-To-Date Activity (FY 2017)				
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	Annual Budget
C&G PAYROLL	39,620	45,337	-5,717	41,914	230,479	273,592	-43,113	238,378	475,912
CAPITAL	15,263	29,462	-14,200	16,024	154,964	215,704	-60,740	139,060	679,498
CHEM/FERTILIZER	16,275	10,000	6,275	8,866	66,037	52,500	13,537	55,903	75,000
COGS	4,583	5,363	-779	5,742	28,709	27,593	1,117	26,701	33,963
COMMUNICATIONS	1,830	1,492	338	974	6,142	6,723	-581	4,950	14,189
CREDIT CARD FEES	5,315	5,948	-633	5,948	25,249	24,764	484	24,764	33,605
DEPRECIATION	0	0	0	0	0	0	0	0	105,000
EQUIPMENT R&M	629	1,900	-1,271	1,105	7,048	9,600	-2,552	9,408	23,600
GASOLINE	1,421	5,000	-3,579	4,543	6,576	13,500	-6,924	8,131	19,700
GOLF ACADEMY	11,404	12,110	-706	16,865	79,475	54,710	24,765	92,230	69,486
INTEREST EXPENSE	0	0	0	0	0	0	0	0	3,100
LIABILITY INSURANCE	1,475	1,762	-286	1,367	9,512	9,569	-57	6,641	17,139
MAINTENANCE SUPPLIES	2,999	2,000	999	3,163	16,352	18,760	-2,408	15,914	25,760
MANAGEMENT FEE	0	3,543	-3,543	0	0	21,258	-21,258	0	42,516
MARKETING	3,482	4,000	-518	1,566	15,885	18,000	-2,115	12,787	25,000
OTHER	2,197	3,085	-888	2,428	27,301	41,229	-13,928	22,687	63,291
POWER CART LEASE	7,974	7,974	0	5,500	39,871	39,871	0	27,500	47,845
RANGE	792	0	792	0	5,728	3,800	1,928	3,866	3,800
SHOP PAYROLL	41,609	45,249	-3,641	41,880	241,933	256,300	-14,367	231,168	455,582

Glencoe Golf Club

Monthly Expenditure Activity Summary

activity sub_1 key acct	August 2016 Period Activity			Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
UTILITIES	7,895	3,790	4,105	18,855	18,790	65	8,482	10,373	39,785
WATER-SEWER-GARBAGE	240	210	30	2,418	10,050	-7,632	1,925	494	30,470

Glencoe Golf Club Monthly Expenditure Activity Detail

activity sub_1 key acct	sub1_title title	August 2016 Period Activity						Year-To-Date Activity (FY 2017)					
		This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
C&G PAYROLL													
60-166-387-42110	SALARIES REG - BUILDING	14,829	14,933	-104	15,899	-1,070	96,537	97,062	-525	86,299	10,238	198,599	
60-166-387-42118	SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0	
60-166-387-42120	SALARIES - RHS PAY	0	0	0	0	0	2,347	2,500	-153	2,079	269	2,500	
60-166-387-42210	SALARIES TEMP -	13,912	19,840	-5,928	17,213	-3,301	65,592	99,533	-33,941	84,855	-19,263	141,264	
60-166-387-42610	EMPLOYEE BENEFITS	4,123	4,151	-28	4,181	-58	24,752	24,906	-154	25,088	-336	50,087	
60-166-387-46115	SOCIAL SECURITY ADMIN.	2,331	2,233	98	2,034	297	10,523	12,189	-1,666	10,499	24	21,072	
60-166-387-46120	MEDICARE ONLY CONTRIB.	545	522	23	476	69	2,461	2,851	-390	2,455	6	4,893	
60-166-387-46125	ILL MUNI. RET. FUND	3,880	3,658	222	2,112	1,768	16,053	20,006	-3,954	14,397	1,655	35,768	
60-166-387-47110	UNEMPLOYMENT	0	0	0	0	0	11,989	14,545	-2,556	12,707	-718	21,729	
C&G PAYROLL													
CAPITAL													
60-166-387-81120	BUILDING ALTERATIONS	0	0	0	0	0	95	10,500	-10,405	9,569	-9,474	410,500	
60-166-387-81130	GOLF COURSE	4,820	11,250	-6,430	2,567	2,253	34,489	79,250	-44,761	51,591	-17,102	89,150	
60-166-387-81135	FORESTRY &	0	6,000	-6,000	0	0	0	6,000	-6,000	180	-180	39,000	
60-166-387-82140	GOLF EQUIPMENT	2,064	0	2,064	0	2,064	59,572	65,500	-5,928	27,396	32,176	65,500	
60-166-387-89105	CAPITAL SALARIES	4,157	10,211	-6,054	6,396	-2,239	36,797	45,530	-8,733	26,388	10,410	63,000	
60-166-387-89107	CAPITAL OVERTIME	4,349	0	4,349	4,574	-225	15,545	0	15,545	15,731	-186	0	
60-166-387-89110	CAPITAL SOCIAL SEC.	-40	633	-673	680	-720	2,678	2,823	-145	2,611	66	3,906	
60-166-387-89115	CAPITAL MEDICARE	-9	148	-157	159	-168	626	660	-34	611	16	914	
60-166-387-89120	CAPITAL IMRF	-77	1,220	-1,297	1,648	-1,726	5,161	5,441	-280	4,983	179	7,529	
CAPITAL													
CHEM/FERTILIZER													
60-166-387-61240	CHEMICALS/SEED/FERTILI	15,263	29,462	-14,200	16,024	-761	154,964	215,704	-60,740	139,060	15,904	679,498	
CHEM/FERTILIZER													
60-166-387-61240	CHEMICALS/SEED/FERTILI	16,275	10,000	6,275	8,866	7,409	66,037	52,500	13,537	55,903	10,133	75,000	
CHEM/FERTILIZER													
60-166-387-61240	CHEMICALS/SEED/FERTILI	16,275	10,000	6,275	8,866	7,409	66,037	52,500	13,537	55,903	10,133	75,000	
COGS													
60-166-386-63140	COGS-FOOD SUPPLIES	0	0	0	0	0	0	81	-81	0	0	195	
60-166-389-63105	COGS-GOLF BALLS	1,974	2,405	-431	2,500	-527	11,658	9,328	2,331	9,419	2,239	12,220	
60-166-389-63120	COGS-CLOTHING	1,021	553	469	410	612	6,757	3,559	3,198	3,818	2,939	4,420	
60-166-389-63135	COGS-MERCHANDISE	1,588	2,405	-817	2,832	-1,244	10,247	14,625	-4,378	13,464	-3,217	17,128	
60-166-389-63140	COGS-FOOD SUPPLIES	0	0	0	0	0	47	0	47	0	47	0	

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

activity sub_1 sub1_title key acct title	August 2016 Period Activity				Year-To-Date Activity (FY 2017)						
	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
COGS	4,583	5,363	-779	5,742	-1,159	28,709	27,593	1,117	26,701	2,009	33,963
COMMUNICATIONS											
60-166-385-52205 TELECOM/INTERNET	1,830	1,492	338	974	856	6,142	6,723	-581	4,950	1,192	14,189
COMMUNICATIONS											
CREDIT CARD FEES											
60-166-388-52195 CREDIT CARD FEES	5,315	5,948	-633	5,948	-633	25,249	24,764	484	24,764	484	33,605
CREDIT CARD FEES											
60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	105,000
DEPRECIATION											
60-166-387-51180 GENERAL EQUIPMENT R/M	629	1,000	-371	1,105	-475	7,048	6,000	1,048	8,652	-1,604	20,000
60-166-387-51230 IRRIGATION SYSTEM R/M	0	900	-900	0	0	0	3,600	-3,600	756	-756	3,600
EQUIPMENT R&M											
60-166-387-61185 GASOLINE-OIL-GREASE	1,421	5,000	-3,579	4,543	-3,122	6,576	13,500	-6,924	8,131	-1,556	19,700
GASOLINE											
60-166-387-61185 GASOLINE-OIL-GREASE	1,421	5,000	-3,579	4,543	-3,122	6,576	13,500	-6,924	8,131	-1,556	19,700
GOLF ACADEMY											
60-166-386-42110 SALARIES REG - GOLF	0	0	0	0	0	881	0	881	0	881	0
60-166-386-42124 OTHER COMPENSATION	177	0	177	0	177	1,623	0	1,623	0	1,623	0
60-166-386-42210 SALARIES TEMP - GOLF	2,334	2,250	84	2,334	0	11,098	9,000	2,098	10,211	887	9,000
60-166-386-42310 OVERTIME - GOLF	0	0	0	0	0	76	0	76	0	76	0
60-166-386-52290 MISC CONTRACTUAL	8,764	9,000	-236	14,441	-5,677	64,598	42,500	22,098	80,125	-15,528	56,016
60-166-386-61155 SUPPLIES	40	50	-10	0	40	659	1,950	-1,291	1,264	-604	1,950
60-166-386-62115 MISC COMPUTER	90	810	-720	90	0	540	1,260	-720	630	-90	2,520
GOLF ACADEMY											
60-166-385-72120 BOOKED INT ON ADVANCE	11,404	12,110	-706	16,865	-5,460	79,475	54,710	24,765	92,230	-12,755	69,486
INTEREST EXPENSE											
60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	3,100

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

activity sub_1 sub1_title key acct title	August 2016 Period Activity				Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	3,100
LIABILITY INSURANCE										
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,474	1,262	213	1,262	8,846	7,569	1,276	6,308	2,538	15,139
60-166-385-56110 INSURANCE DEDUCTIBLES	1	500	-499	105	667	2,000	-1,333	333	334	2,000
LIABILITY INSURANCE	1,475	1,762	-286	1,367	9,512	9,569	-57	6,641	2,871	17,139
MAINTENANCE SUPPLIES										
60-166-387-61225 SEED & SOD	428	300	128	0	1,877	1,120	757	420	1,458	1,520
60-166-387-61235 SAND/TOP DRESSING	0	0	0	1,717	1,751	3,000	-1,249	3,435	-1,684	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	1,643	1,000	643	1,002	8,109	9,200	-1,091	9,373	-1,264	11,750
60-166-387-62135 SAFETY EQUIPMENT	0	0	0	0	598	940	-342	0	598	1,280
60-166-387-64105 UNIFORMS/WORK	929	700	229	444	3,993	4,000	-7	2,529	1,465	5,510
60-166-387-65105 TOOL PURCHASE/REPAIR	0	0	0	0	24	500	-476	157	-133	1,200
MAINTENANCE SUPPLIES	2,999	2,000	999	3,163	16,352	18,760	-2,408	15,914	438	25,760
MANAGEMENT FEE										
60-166-385-53180 VOG SERVICES	0	3,543	-3,543	0	0	21,258	-21,258	0	0	42,516
MANAGEMENT FEE	0	3,543	-3,543	0	0	21,258	-21,258	0	0	42,516
MARKETING										
60-166-385-52215 MARKETING/ADVERTISING	3,482	4,000	-518	1,566	15,885	18,000	-2,115	12,787	3,098	25,000
MARKETING	3,482	4,000	-518	1,566	15,885	18,000	-2,115	12,787	3,098	25,000
OTHER										
60-166-385-52120 COMPUTER SOFTWARE	150	550	-400	0	244	3,300	-3,056	1,335	-1,091	6,600
60-166-385-52125 BANKING FEES	229	255	-26	255	1,124	1,317	-193	1,317	-193	2,519
60-166-385-52200 POSTAGE	24	0	24	27	151	125	26	147	3	315
60-166-385-53115 AUDITING SERVICES	0	0	0	0	411	550	-139	436	-25	700
60-166-385-54125 LEGAL COUNSEL - OTHER	0	600	-600	0	7,144	11,600	-4,457	905	6,239	12,100
60-166-385-55105 MEMBERSHIPS/DUES	0	0	0	0	0	1,350	-1,350	675	-675	1,550
60-166-385-55110 IN SERVICE TRAINING	0	0	0	0	90	150	-60	29	61	1,500
60-166-385-61165 SUNDRY	0	100	-100	848	1,758	1,660	98	1,897	-139	1,660
60-166-385-62105 MISC COMPUTER	0	0	0	0	375	400	-25	130	245	400
60-166-385-93125 MISCELLANEOUS	0	100	-100	0	0	300	-300	0	0	300

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

activity sub_1 sub1_title key acct title	August 2016 Period Activity				Year-To-Date Activity (FY 2017)					
	This Period Actual	This Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-387-51105 BUILDING MAINTENANCE	0	200	220	-220	288	3,050	-2,762	400	-112	3,750
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	0	800
60-166-387-52160 CLEANING SERVICE	1,040	800	820	220	3,920	4,400	-480	3,700	220	6,580
60-166-387-52180 FORESTRY AND	0	0	0	0	1,441	1,000	441	472	969	1,750
60-166-387-52185 ANIMAL CONTROL	96	180	96	0	2,986	4,650	-1,664	3,173	-187	8,200
60-166-387-52290 MISC CONTRACTUAL	0	100	0	0	0	400	-400	0	0	400
60-166-387-55105 MEMBERSHIPS/DUES	0	0	0	0	0	385	-385	0	0	575
60-166-387-55110 IN SERVICE TRAINING	0	0	0	0	1,050	400	650	850	199	3,350
60-166-387-61155 SUPPLIES	0	0	0	0	259	0	259	234	25	0
60-166-388-52290 MISC CONTRACTUAL	122	150	124	-2	1,730	2,142	-412	2,028	-297	2,892
60-166-388-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	0	675	-675	0
60-166-388-55110 IN SERVICE TRAINING	63	0	63	0	738	0	738	320	418	0
60-166-388-61145 SCORE CARDS	0	0	0	0	0	1,000	-1,000	1,496	-1,496	1,000
60-166-388-61155 SUPPLIES	461	50	37	424	2,040	1,900	140	1,621	419	2,850
60-166-388-61255 RENTAL GOLF CLUB SETS	0	0	0	0	380	0	380	0	380	0
60-166-389-52150 CDGA SERVICES	0	0	0	0	0	0	0	0	0	1,800
60-166-389-64105 UNIFORMS/WORK	13	0	13	0	1,174	1,150	24	848	326	1,700
OTHER	2,197	3,085	2,428	-231	27,301	41,229	-13,928	22,687	4,614	63,291
POWER CART LEASE										
60-166-388-74010 LEASE PAYMENT	7,974	7,974	5,500	2,474	39,871	39,871	0	27,500	12,371	47,845
POWER CART LEASE	7,974	7,974	5,500	2,474	39,871	39,871	0	27,500	12,371	47,845
RANGE										
60-166-388-61160 MISC. RANGE SUPPLIES	792	0	0	792	1,904	300	1,604	299	1,605	300
60-166-388-61250 RANGE BALLS	0	0	0	0	3,824	3,500	324	3,567	257	3,500
RANGE	792	0	0	792	5,728	3,800	1,928	3,866	1,862	3,800
SHOP PAYROLL										
60-166-385-42110 SALARIES REG -	10,222	10,333	11,194	-972	66,370	67,164	-794	67,391	-1,021	135,578
60-166-385-42118 SAFETY PAY	0	0	0	0	225	0	225	0	225	0
60-166-385-42120 SALARIES - RHS PAY	0	0	0	0	2,992	2,975	17	2,676	316	2,975
60-166-385-42124 OTHER COMPENSATION	456	0	0	456	2,966	0	2,966	0	2,966	0
60-166-385-42610 EMPLOYEE BENEFITS	1,799	1,754	1,885	-86	10,633	10,524	109	11,307	-674	21,048

**Glencoe Golf Club
Monthly Expenditure Activity Detail**

activity sub_1 sub1_title key acct title	August 2016 Period Activity				Year-To-Date Activity (FY 2017)						
	This Period Actual	This Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget	
	60-166-385-46115 SOCIAL SECURITY ADMIN.	648	641	8	702	-53	4,231	4,164	67	4,223	8
60-166-385-46120 MEDICARE ONLY CONTRIB.	152	151	0	164	-12	989	983	7	988	2	1,966
60-166-385-46125 ILL MUNI. RET. FUND	1,202	1,246	-44	1,288	-85	7,845	8,101	-255	7,752	93	16,202
60-166-388-42110 SALARIES REG - PLAY	8,157	8,157	0	8,213	-55	52,857	53,022	-165	49,475	3,383	107,394
60-166-388-42118 SAFETY PAY	0	0	0	0	0	225	0	225	0	225	0
60-166-388-42120 SALARIES - RHS PAY	0	0	0	0	0	2,000	2,000	-0	1,996	4	2,000
60-166-388-42210 SALARIES TEMP - PLAY	13,042	16,263	-3,221	12,576	466	54,951	69,576	-14,625	51,395	3,556	89,817
60-166-388-42310 OVERTIME - PLAY	0	0	0	0	0	782	0	782	0	782	0
60-166-388-42610 EMPLOYEE BENEFITS	3,430	3,453	-23	3,479	-48	20,590	20,718	-128	20,872	-282	41,436
60-166-388-46115 SOCIAL SECURITY ADMIN.	1,287	1,556	-269	1,241	46	6,689	7,601	-912	5,965	724	12,227
60-166-388-46120 MEDICARE ONLY CONTRIB.	301	364	-63	290	11	1,564	1,778	-213	1,395	169	2,860
60-166-388-46125 ILL MUNI. RET. FUND	912	1,331	-419	850	62	6,023	7,694	-1,672	5,735	288	14,733
SHOP PAYROLL	41,609	45,249	-3,641	41,880	-271	241,933	256,300	-14,367	231,168	10,764	455,582
UTILITIES											
60-166-387-52270 ELECTRICAL - LIGHT/AC	7,293	3,250	4,043	0	7,293	16,137	14,650	1,487	5,103	11,034	27,000
60-166-387-52275 NATURAL GAS	602	540	62	379	223	2,718	4,140	-1,422	3,379	-661	12,785
UTILITIES	7,895	3,790	4,105	379	7,516	18,855	18,790	65	8,482	10,373	39,785
WATER-SEWER-GARBAGE											
60-166-387-52255 WATER AND SEWER	0	0	0	0	0	1,626	9,000	-7,374	945	681	29,000
60-166-387-52260 GARBAGE SERVICE	240	210	30	197	43	792	1,050	-258	980	-188	1,470
WATER-SEWER-GARBAGE	240	210	30	197	43	2,418	10,050	-7,632	1,925	494	30,470

Balance Sheet Detail

Deferred Revenue
Cash Balance
Due to VOG Report
Rain Check & Gift Balance

Deferred Revenue

Glencoe Golf Club

For Period Ending 08/31/2016

Acct No	Description	Balance
60-166-600-24105	RAIN CHECKS OUTSTANDING	24,379.50
60-166-600-24110	GIFT CERTS OUTSTANDING	10,072.53
60-166-600-24145	DEF REV-RESERVED STARTING TIME	21,834.92
60-166-600-24160	DEF REV GOLF OUTTING	1,135.00
60-166-600-24175	DEF REV GOLF ACADEMY	41,204.20
Total Def. Rev.		<u>98,626.15</u>

Cash Report

Glencoe Golf Club

For Period Ending 08/31/2016

Acct No	Description	Balance
Balance Sheet		
60-005-005-11120	CASH - PAYROLL	(5,388.37)
60-166-600-11111	CASH - NSCB	1,491,918.06
60-166-600-11190	IMET	207,966.88
60-166-600-11210	PETTY CASH	700.00
Total		<u>1,695,196.57</u>

Due To VOG Report

Glencoe Golf Club

For Period Ending 08/31/2016

Acct No	Description	Balance
60-166-600-22190	GOLF MGMT FEE PAYABLE	506,485.04
60-166-600-25105	INT PAYABLE ON ADVANCE	232,043.86
60-166-600-25115	DUE TO GENERAL FUND	960,006.11
Total		<u>1,698,535.01</u>

Rain Check & Gift Balance

Glencoe Golf Club

For Period Ending 08/31/2016

Acct No	Description	Balance
Balance Sheet		
60-166-600-24105	RAIN CHECKS OUTSTANDING	24,379.50
60-166-600-24110	GIFT CERTS OUTSTANDING	10,072.53
Total		<u>34,452.03</u>

Friends of the Glencoe Golf Club

Monthly Report

Cash Balance

Monthly Report - Friends Glencoe Golf Club

For Period Ending 08/31/2016

	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
Operating Revenue							
Total Other Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Expenses							
Total Service Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Professional Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Event Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Service Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00

	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
Total Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Commodities	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Operating Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Operating Excess (Deficit)	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Nonoperating Revenue	1.21	0.00	0.42	6.55	0.00	2.53	0.00
Total Interest Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Nonoperating Activity	1.21	0.00	0.42	6.55	0.00	2.53	0.00
Total Excess (Deficit)	1.21	0.00	0.42	6.55	0.00	2.53	0.00
Total Capital	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Cash Report - Friends

Glencoe Golf Club

For Period Ending 08/31/2016

Acct No	Description	Balance
Balance Sheet		
65-170-395-11111	CASH - NSCB	3,371.14
	Total	<u>3,371.14</u>